

THE PLAYBOOK

### Our story begins with you.

Welcome to an agency built with you in mind.

Welcome to Your Marketing Services (YMS).

YMS isn't just another marketing service; we're your dedicated, in-house partner, ready to support you at every turn.

We're ready to join your journey—to listen, to create, and to, ultimately, deliver custom-tailored solutions for your business.

#### Adaptive change.

We understand that your business is dynamic and requires a partner who can keep up.

YMS was built with this in mind.

Founded on the idea of creating a flexible team of marketing specialists, we grow with our clients, adapt to their changing needs, and deliver services that feel like an extension of their brand.

### Rooted in your industry. Ready to deliver.

### Marketing experts with the certifications to match.

At YMS, we've been learning and growing alongside our partners for years.

While we excel in marketing, we also understand the importance of sales and products—the core of your business.

What does this mean in practice?

It means that while we're Google AdWords certified, many of us are also life and health licensed. We're experts in CRM platforms, and many of us hold Series 65 licenses, too.

Partnership is at the core of our promise. We strive to deeply understand your business before, during, and after our collaborations to bring your visions to life.

Welcome to a new kind of partnership. Let's grow together.

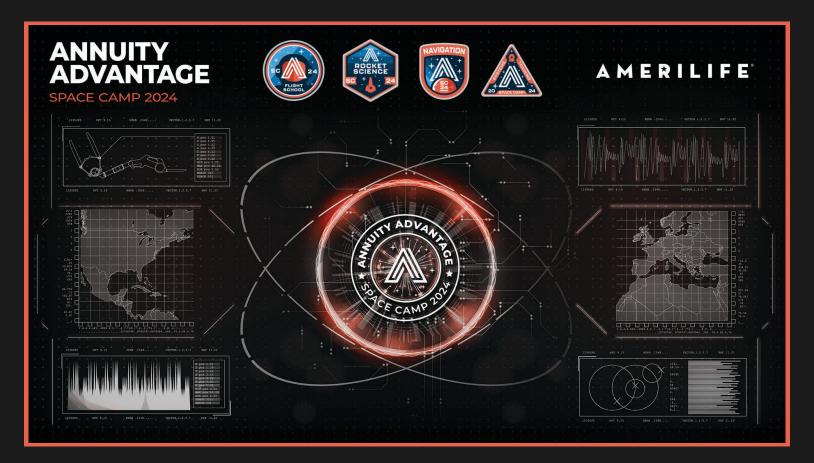


**Ovi Vitas** Chief Marketing Officer

### BRAND EXPRESSION



## DESIGN WITH



## PURPOSE

### **GOING BEYOND THE INDUSTRY STANDARD**

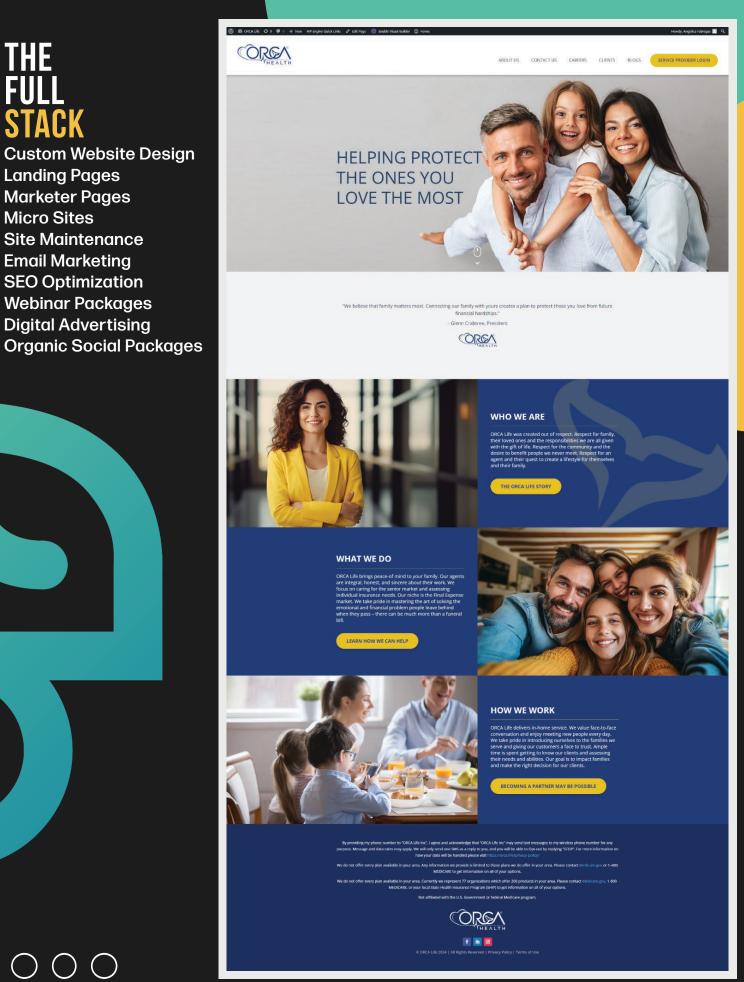
Brand Strategy & Positioning Logo & Identity Development Visual Language & Brand Extension Motion Graphics Packaging Design Website Design

**Print Materials** 

Advertising Design
Social Media Graphics
Presentation Design
Email Campaign Design
Tradeshow Design
Signage and Wayfinding Design

R AGENT AND ADVISORS. WE OPTIMIZE MPAIGNS MADE SPECIFICALLY TO DELIVER THE RESULTS YOU WANT.







THE

**Landing Pages** 

**Micro Sites** 

**Marketer Pages** 

**Site Maintenance Email Marketing SEO Optimization** 

**Webinar Packages Digital Advertising** 

## CCPYMRIING +CONTENT

### Bringing brands to life through storytelling.

Shortform Articles
Longform Thought Leadership Articles
Promotional Email Communications
Press Releases
Marketing Copywriting
Brochure / Agent Guides

Speechwriting/Presentation Prep Scriptwriting Editing/Proofreading Corporate/Internal Comms Website Copywriting



### REFINING YOUR VOICE. AMPLIFYING YOUR BRAND.





# RADIO

LOOKING FOR A DYNAMIC WAY TO AMPLIFY YOUR MESSAGE? WE'LL HELP YOU CRAFT COMPELLING AUDIO CONTENT - FROM TARGETED ADS TO BRANDED PODCASTS TO CREATIVE RADIO SPOTS - THAT CAPTURE ATTENTION AND DRIVE ACTION.



Radio Shows
Podcasting
Voiceovers
Co-Host Sourcing
Guest Booking
Studio Builds
Show Branding & Websites
YouTube Channels
Media Buying

919/0
of Americans age 50 and older listen to radio every month















### MULTIMEDIA PRODUCTION

Our team specializes in creating compelling stories that resonate with audiences and drive business growth.

Whether through video, animation, or digital content, we craft experiences that engage customers and leave lasting impressions, fueling growth and success.



### **Storytelling That Scales Your Success**

Corporate Video Production Event Videography Live Streaming Support Explainer Videos Training and Educational Videos Social Media Video Content Photography Services Post-Production Services

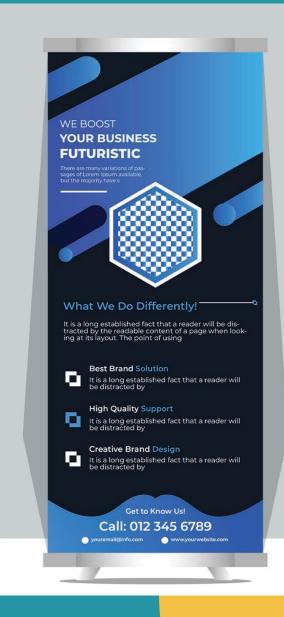




# PRINT & BRANDED MERCHANDISE







## PRINT-READY SOLUTIONS FOR EVERY BUSINESS NEED.

Office Supplies
Signage
Event Materials
Business Cards
Postcards & Mailers
Employee Apparel
Swag and Gifting
T-65 Materials





